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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1986

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Villanova University
Virginia State University
West Virginia University

The 183 placement offices at the 161 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1985, and August 31, 1986. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 8 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	130	682	$1762	$1759	$1911	$1750	$1616	304	3268	$1731	$1767	$1891	$1750	$1583
Business Administration & Management	14	119	1598	1592	*	*	*	31	374	1564	1628	1917	1583	1166
Management Information Systems	10	62	1942	1887	*	*	*	14	284	1954	1895	*	*	*
Marketing & Distribution	10	79	1513	1572	*	*	*	17	377	1516	1587	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Economics[2]	7	34	1397	1568	*	*	*	11	116	1450	1625	*	*	*
Humanities	3	37	1880	1463	*	*	*	12	126	1439	1464	*	*	*
Social Sciences	3	32	1923	1480	*	*	*	10	174	1596	1460	*	*	*
ENGINEERING														
Aerospace & Aeronautical	1	40	1558	2216	*	*	*	7	215	1944	2274	*	*	*
Chemical	22	174	2505	2496	2585[1]	2550[1]	2291	50	579	2489	2459	2585[1]	2525[1]	2291
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	123	2027	2020	*	*	*	12	507	2036	2007	*	*	*
Electrical (incl. Computer Engrg.)	64	655	2326	2367	2550	2419	1931	146	2510	2306	2317	2530	2383	1930
Geological	+	2	+	2563				+	12	+	2105			
Industrial	19	111	2386	2242	*	*	*	42	421	2328	2248	2500	2375	2150
Mechanical	24	319	2248	2357	2500	2313	1875	68	1391	2256	2307	2550	2342	1927
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	2	15	2388	2337	*	*	*	8	81	2398	2319	*	*	*
Mining & Mineral	2	2	1641	1641	*	*	*	3	3	1844	1844	*	*	*
Nuclear (incl. Engrg. Physics)	+	3	+	2369				2	38	2372	2277	*	*	*
Petroleum	4	54	3116	2776	*	*	*	6	168	3140	2762	*	*	*
Engineering Technology	1	49	2350	2200	*	*	*	7	219	2195	2184	*	*	*
SCIENCES														
Agricultural Sciences	+	10	+	1588				2	78	2245	1580	*	*	*
Allied Health Professions	+	2	+	1659				1	11	1041	1644	*	*	*
Biological Sciences	1	4	1199	1212	*	*	*	3	16	2183	1617	*	*	*
Chemistry	2	12	1400	1918	*	*	*	2	43	1400	1959	*	*	*
Computer Science	42	244	2203	2220	2517	2208	1916	81	887	2202	2181	2517	2208	1840
Mathematics	12	28	2285	2095	*	*	*	23	95	2131	2017	2516	2291	1416
Other Physical & Earth Sciences	5	14	1906	2080	*	*	*	7	46	2063	1909	*	*	*
Totals	381	2906						869	12439					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.
† The 90th and 50th percentiles are close in value because of a clustering of offers.

AVERAGE MONTHLY SALARY OFFERS

(Data Combined For Men and Women)

Bachelor's Degree Candidates

BY OCCUPATIONAL TITLE FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ADMINISTRATIVE & MANAGEMENT														
Accountants & Auditors	131	673	$1772	$1760	$1911	$1750	$1625	305	3229	$1735	$1768	$1891	$1750	$1583
Business Administration	1	40	1199	1555	*	*	*	4	176	1333	1614	*	*	*
Financial Analysts	3	22	2005	1716	*	*	*	5	78	2213	1761	*	*	*
Management Trainee	34	146	1834	1695	2425	1868	1199	54	745	1733	1621	2425	1729	1125
Personnel & Labor Relations	+	5	+	1547				3	39	1448	1598	*	*	*
COMPUTER & MATHEMATICAL														
Computer Programmers	19	127	2136	2107	*	*	*	30	535	2084	2073	2500	2166	1666
Computer Scientists (incl. Systems Analyst	42	218	2194	2239	2517	2213	1916	79	650	2243	2190	2558	2250	1840
Mathematicians/Statisticians	1	16	2166	2001	*	*	*	9	57	1778	1899	*	*	*
MARKETING & SALES														
Advertising/Marketing	4	27	1741	1556	*	*	*	6	126	1677	1647	*	*	*
Retail/Wholesale Sales	7	64	1464	1636	*	*	*	18	375	1508	1618	*	*	*
Technical Sales	2	19	1696	1746	*	*	*	5	126	1600	1769	*	*	*
ALL OTHER OCCUPATIONS														
Communications Occupations	2	20	1798	1546	*	*	*	3	53	1643	1648	*	*	*
Engineers (Engrg. Degree Required)	129	1455	2357	2348	2583	2416	1930	329	5898	2320	2306	2550	2383	1930
Farm & Natural Resources Management	+	4	+	1709				1	26	1990	1640	*	*	*
Health-Related Occupations	1	3	1000	1361	*	*	*	1	22	1000	1503	*	*	*
Insurance & Real Estate Occupations	2	17	1713	1608	*	*	*	6	52	1891	1676	*	*	*
Production Occupations	1	14	2300	1904	*	*	*	2	84	1817	1979	*	*	*
Researchers—Nonscientific	+	3	+	1681				1	24	1167	1701	*	*	*
Researchers—Scientific	2	26	1400	2188	*	*	*	7	68	2040	2066	*	*	*
Social Workers & Recreational Workers	+	3	+	1075				1	28	1541	1336	*	*	*
Transportation & Distribution Occupations	+	4	+	1579				+	28	+	1742			
Totals	381	2906						869	12439					

[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	99	$2715	$2215	*	*	*	3	293	$2238	$2146	*	*	*
MBA (Nontechnical Undergraduate)	+	62	+	2327				5	286	2308	2247	*	*	*
MBA (Technical Undergraduate)	+	14	+	2771				+	47	+	2557			
MS Business (incl. Mgmt., Mktg., Finance, etc.)	1	1	3025	3025	*	*	*	1	43	3025	2779	*	*	*
Administration (incl. Public, Hospital, etc.)	+	3	+	1979				2	5	2208	2071	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	5	2250	2350	*	*	*	2	9	2125	2332	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	2	1333	1384	*	*	*	10	16	1328	1421	*	*	*
Social Sciences	+	2	+	1499				6	17	1479	1580	*	*	*
ENGINEERING														
Chemical	1	19	2708	2681	*	*	*	8	51	2486	2667	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	19	2572	2477	*	*	*	3	63	2284	2446	*	*	*
Electrical (incl. Computer Engrg.)	2	85	2271	2840	*	*	*	5	247	2725	2821	*	*	*
Industrial	1	11	2450	2667	*	*	*	1	23	2450	2694	*	*	*
Mechanical	4	50	2353	2664	*	*	*	11	133	2516	2699	*	*	*
Metallurgical (incl. Metallurgy & Ceramic Engrg.)[2]	1	7	2700	2773	*	*	*	1	22	2700	2678	*	*	*
Nuclear (incl. Engrg. Physics)	1	1	2590	2590	*	*	*	1	4	2590	2956	*	*	*
SCIENCES														
Chemistry	+	+	+	+				+	9	+	2218			
Computer Science	6	61	2758	2759	*	*	*	17	141	2666	2730	*	*	*
Geology & Related Geological Sciences	+	7	+	2783				2	26	2118	2495	*	*	*
Mathematics	1	10	3000	2865	*	*	*	1	19	3000	2662	*	*	*
Totals	23	458						79	1454					

[1] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[2] Previously reported under SCIENCES heading

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 2/8/86 THROUGH 3/7/86							CUMULATIVE PERIOD 9/1/85 THROUGH 3/7/86						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Nontech Undergraduate	+	25	+	$2430				2	85	$2709	$2397	*	*	*
MBA - Tech Undergraduate	+	4	+	2738				+	15	+	2668			
Over 2 to 4 years														
MBA - Nontech Undergraduate	+	27	+	3011				2	63	2167	2657	*	*	*
MBA - Tech Undergraduate	+	7	+	3059				+	18	+	2887			
Over 4 years														
MBA - Nontech Undergraduate	1	28	$2500	2686	*	*	*	1	40	2500	2580	*	*	*
MBA - Tech Undergraduate	+	4	+	3144				+	6	+	3180			
Totals	1	95						5	227					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	2	7	$3230	$3408	*	*	*	10	44	$3418	$3512	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3765				1	5	3608	3121	*	*	*
Electrical (incl. Computer Engrg.)	+	5	+	3930				1	35	3333	3769	*	*	*
Mechanical	+	7	+	3526				+	18	+	3501			
Metallurgical (incl. Metallurgy, Materials Engrg., /Science & Ceramics)[3]	3	6	3533	3614	*	*	*	3	20	3533	3519	*	*	*
SCIENCES														
Chemistry	1	8	3015	2859	*	*	*	6	46	2461	3016	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Acturarial Science)	+	2	+	3709				+	4	+	3190			
Physics	+	2	+	3215				4	30	3431	3485	*	*	*
Totals	6	38						25	202					

[1] Years of previous full time, nonmilitary employment
[2] Percentiles are computed on regional data
+ No offers reported
* Not computed for fewer than 20 offers
[3] Previously reported under SCIENCES heading

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1757 1911 1600	115	1875	2	1638	1					1670	2
BUSINESS ADMINISTRATION &	1875	2	1333	1	1333	1	2066	1			1763	2
MANAGEMENT INFO SYSTEMS	2097	3	1833	2								
MARKETING & DISTRIBUTION			1500	1	1240	4						
ECONOMICS	1875	2	1666	1	1055	3						
HUMANITIES	1958	1	1625	1	2058	1						
SOCIAL SCIENCES	1875	1			1895	1						

MARCH 1986 MAPA INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT

INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL									2291	1		
ELECTRICAL(INCL COMP ENG)					2473	9	2328	5	2350	1	2530	1
CIVIL											1833	1
GEOLOGICAL												
INDUSTRIAL					2517	1					2475	2

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MECHANICAL			2100 2	2317 4	2440 1	2013 2
METALLURGICAL						
MINING & MINERAL						
NUCLEAR						
PETROLEUM						
ENGINEERING TECHNOLOGY						

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
AGRICULTURAL												
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL												
CHEMISTRY												
COMPUTER SCIENCE	2047	8	2444	3	2501	8	2342	1	2600	1	2241	2
MATHEMATICS	1875	1	2166	1			2354	6				
OTHER PHYSICAL & EARTH							2320	1				

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FERRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM.FAB METAL	
ACCOUNTING	1750	2			1825	1					1805	1
BUSINESS ADMINISTRATION &			1237	2			1666	1	1916	2		
MANAGEMENT INFO SYSTEMS	2000	1										
MARKETING & DISTRIBUTION									1850	2		
ECONOMICS												
HUMANITIES												
SOCIAL SCIENCES					2000	1						

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
AEROSPACE & AERONAUTICAL												
CHEMICAL	2560	13							2517	4		
ELECTRICAL(INCL COMP ENG)			2458	1	2454	17			2313	4	2333	3
CIVIL												
GEOLOGICAL												
INDUSTRIAL					2289	7			2425	7	2550	1

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
MECHANICAL					2345	6			2400	1	2250	1
METALLURGICAL	2425	1									2350	1
MINING & MINERAL									2083	1		
NUCLEAR												
PETROLEUM												
ENGINEERING TECHNOLOGY											2350	1

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	CHEMCLS-DRUG		COMP-BUS MACH		ELECTRICAL		FOOD-BEVERAGE		GLASS-PAPER		PRIM. FAB METAL	
AGRICULTURAL												
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL												
CHEMISTRY	1400	2										
COMPUTER SCIENCE	2104	2	2255	3	2243	5						
MATHEMATICS												
OTHER PHYSICAL & EARTH									2300	1		

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTILTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1982	5					1199	1				
BUSINESS ADMINISTRATION &							1199	2				
MANAGEMENT INFO SYSTEMS	1860	1	1833	1	1888	2						
MARKETING & DISTRIBUTION	1895	1			1875	1	1199	1				
ECONOMICS							1199	1				
HUMANITIES												
SOCIAL SCIENCES												

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AEROSPACE & AERONAUTICAL							1558	1				
CHEMICAL	2573	2			2556	1	1766	1				
ELECTRICAL(INCL COMP ENG)			2263	3	2474	10	1813	9			1800	1
CIVIL					2317	1	1930	1				
GEOLOGICAL												
INDUSTRIAL					2317	1						

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MECHANICAL	2234	2	2250	1	2542	2	1745	2				
METALLURGICAL												
MINING & MINERAL							1199	1				
NUCLEAR												
PETROLEUM	3116	4										
ENGINEERING TECHNOLOGY												

MARCH 1986 MAPA INTERIM REPORT
AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FERRUARY 1986 MAPA REGIONAL INTERIM REPORT
INTERIM PERIOD 02/08/86 THROUGH 03/07/86

CURRICULUM	PETROLEUM		RESEARCH, CON		UILTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURAL												
ALLIED HEALTH PROFESSIONS												
BIOLOGICAL							1199	1				
CHEMISTRY												
COMPUTER SCIENCE	2166	1					1877	8				
MATHEMATICS	2200	1	2000	1	2529	2						
OTHER PHYSICAL & EARTH	2350	1	1000	1			1558	1				

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL	
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM	CHEMCLS-DRUG	COMP-BUS MACH	ELECTRICAL	FOOD-BEVERAGE	GLASS-PAPER	PRIM.FAB METAL
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 02/08/86 THROUGH 03/07/86

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1986 MAPA REGIONAL INTERIM REPORT

CURRICULUM	PETROLEUM	RESEARCH, CON	UILTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA--NON-TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /
MBA--TECH	/ / /	/ / /	/ / /	/ / /	/ / /	/ / /